



# OUR MISSION: *Make Their Day!*



SINCE 1978

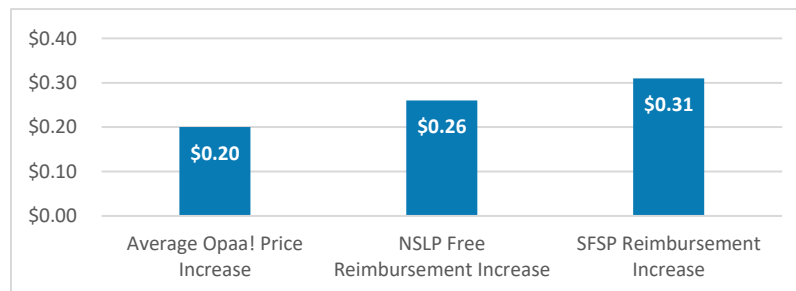
March 28, 2022

Dear Opa! Partner,

As you know, this school year has been unprecedented in many ways. Continued closures from COVID-19, food supply and labor shortages, and rising costs for goods and services have forced us all to pivot multiple times. Together, we have navigated these challenges to keep your students, staff, and communities fed. Opa! truly values the opportunity to serve your district and looks forward to fulfilling that promise again next year.

Each month, the Bureau of Labor Statistics publishes the Consumer Price Index (CPI). This index, specifically for *Food Away from Home*, is used by USDA to establish contract rate increases for FSMCs each year. It is also what determines reimbursement rates for the following school year. This ensures that a sustainable balance between revenues and expenditures for both the FSMC and School District is possible. As intended, your fixed priced contract protected you from unforeseen increases in foodservice costs incurred throughout this school year.

Historically, the CPI has averaged 3-4% per year. This year, the 12-month February to February CPI is 6.8% due to recent economic factors. We expect reimbursement rates to increase by a similar percentage and your balance of revenues and expenses to remain unaffected. The chart below illustrates how our average increase compares to the estimated annual increase in the NSLP and SFSP reimbursement rates respectively.



Please review the enclosed renewal amendment and contact us if you wish a representative from our team to be available prior to and/or during the school board meeting at which the renewal is discussed. Opa! Food Management will fulfill its obligations under the same terms and conditions of our base year agreement.

We hope this information is helpful to you and look forward to providing your district with the highest quality food service for the 2022-23 school year.

Sincerely,  
Opa! Food Management